

STRATEGY FOR FORMULATION OF THE COMPANY'S VISION, MISSION, OBJECTIVES AND STRATEGY (A STRATEGIC MANAGEMENT STUDY FOR BUSINESS SUSTAINABILITY)

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ABSTRACT

Strategic management has become the primary foundation for organizations in facing the dynamics of a volatile, uncertain, complex, and ambiguous (VUCA) business environment. Amid rapid technological change , shifting consumer preferences , and global competition , companies cannot rely solely on traditional management practices . One of the most critical foundations in strategic management is the formulation of a company's vision , mission , goals, and strategy . These four elements form an interrelated planning hierarchy : the vision provides a picture of the ideal future , the mission explains the reason for the organization's existence , goals set measurable targets , and strategies provide action plans . This article aims to comprehensively examine the strategies for formulating these four elements based on classical to contemporary strategic management literature . The method used is a literature study with a descriptive-qualitative approach , analysing various textbooks , indexed international journals , and teaching modules . The results of the study indicate that the formulation of a vision must involve elements of core ideology (core values and core goals) and an envisioned future (BHAG and vivid description). The mission must be formulated with answers Drucker's fundamental questions about business , customers , and added value . Objectives should follow SMART criteria and be developed at three levels : corporate , business, and functional . Strategies are formulated through SWOT analysis and a matrix of strategic alternatives (SO, WO , ST, WT). Systematic integration of these four elements has been shown to enhance sustainable competitive advantage . This article also presents a practical framework , company case examples , and implementation recommendations for managers and academics.

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